



# Lampson BLUE

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Lampson International LLC, 607 E. Columbia Dr, Kennewick, WA 99336  
www.lampsoncrane.com klampson@lampsoncrane.com 509.586.0411

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**“The LTL-2600B is the biggest workhorse on the market, and the reliability keeps it working steady.**

**With regard to the LTL-3000, it will be the new mobile crane standard in heavy lifting”**

## Headline News – American Made

*By Kate Lampson*



The Lampson shops have been hard at work for over a year building two Lampson Transi-Lifts® that will eventually reside in China and Japan. The two machines being manufactured are the Lampson Transi-Lift® LTL-2600B and the Lampson Transi-Lift® LTL-3000.

During the fourth quarter of 2008, the China Nuclear Energy Industry Corporation signed a contract with Lampson International. Our client, Taohuajiang Nuclear Power Company, Ltd purchased the crane in order to build nuclear power plants in China and the group will take delivery of the machine this month.

When asked what the sale of the crane means for Lampson, Director of Contracts and International Business, Bryan Pepin-Donat had this to say “The sale of the Lampson Transi-Lift® LTL-2600B to China has several implications both nationally and internationally. In this case, the Transi-Lift® was chosen over our most ardent competitors. Another point of validation from the sale is the use of this crane in the building of the Westinghouse AP1000 Nuclear Power Plant. This power plant is proving to be the power plant of choice in many countries including China, India and the USA”. Mr. Pepin-Donat went on to say that there continues to be global demand for the Transi-Lift® “India is a continuing market opportunity for both petro chemical and nuclear work. South Africa, Brazil, Russia, India and China all offer continuing opportunities for Lampson equipment and indeed the USA remains a solid market place for our equipment and services”.

In addition to the LTL-2600B, Lampson is also building a second machine, the Lampson Transi Lift® LTL-3000, for Hitachi America LTD. This is a brand new machine for both Lampson and Hitachi. When asked what the manufacture of the LTL-3000 means to him, Head Engineer Randy Stemp had this to say “I have been working with Hitachi since 1984 and was involved with the delivery of their first Transi-Lift® LTL-2000. I continued with the upgrade of their crane to be equivalent with

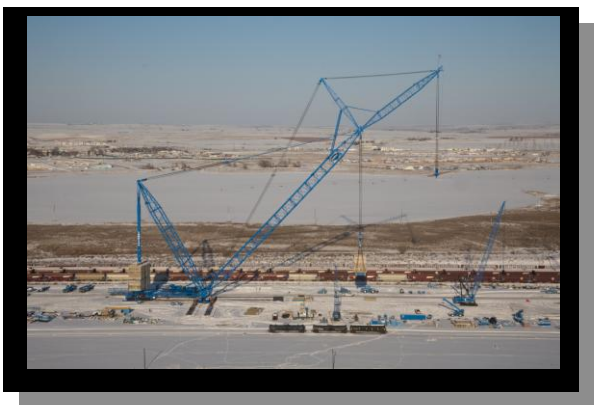
an LTL-2600. The concept of the LTL-3000 began in 2005 with Hitachi's plan to build a new 1600 megawatt Nuclear Power Plant, which I have been working on from the beginning. Completion of this project will be the crowning achievement for this company".

I went on to ask Mr. Stemp what makes the LTL-3000 unique compared to what the competition offers "The LTL-3000 will have the largest load moment of any mobile crane and as with every Transi-Lift®, unsurpassed mobility". In addition to that, Stemp and his team have been making great improvements to Lampson's existing designs "The new larger boom, front tub, and front crawler are leaps forward. Couple that with the high quality of workmanship we have been getting from the shops and this crane will without a doubt be not only the biggest, but the best anyone has ever built".

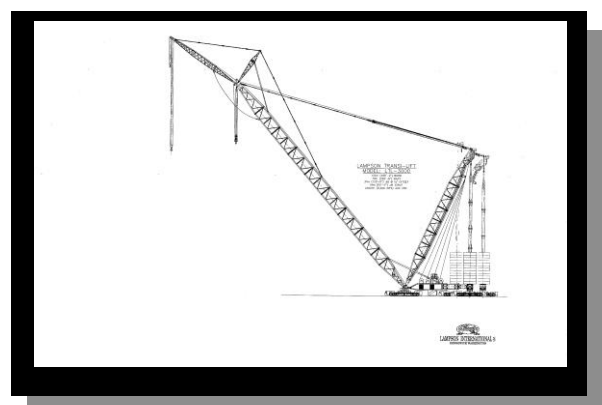
On the manufacturing side, Shop Foremen Bob Burke, Shawn Dixon and Mark Sanders all share the responsibility of ensuring that both cranes are manufactured on time and with the quality and integrity that Lampson is known for. When asked about how the manufacturing process of both cranes is going, Shop Foreman Mark Sanders had this to say "With the design of the LTL-3000 and manufacture of both cranes, time has been our biggest hurdle, but with the quality of personnel we have, it makes it easier". The shop Foremen are not the only Lampson employees involved with the manufacture of these giants, many shop and field personnel at Lampson are excited about the roles that they play as well. "The overall feeling from our craft is that the LTL-2600B is the biggest workhorse on the market, and the reliability keeps it working steady. With regard to the LTL-3000, it will be the new mobile crane standard in heavy lifting" says Sanders.

I took some time to speak with Director of Transi-Lift Manufacturing, Herb Coulter about the difference in the manufacturing of these mammoth cranes "The LTL-2600 required minimal engineering design effort, which allowed us to utilize existing tooling fixtures and structure manufacturing flow to best suit shop resource availability. The LTL-3000 is a new machine that incorporates about 30% previously designed componentry. New tooling is required for the main boom, front crawler carbody and sideframes, hoist drums and stinger assembly, thus some research and development effort in fit-up. Welding and machining will be a part of the process that was not present on the 2600. There is considerably more coordination required between the engineering, purchasing and the manufacturing departments as well".

With a demand for petro chemical and nuclear work around the globe as well as ongoing refinery work in the US, Lampson International is confident that there will be a continued interest in the Transi-Lift® for many years to come.



Lampson Transi-Lift® LTL-2600B



Lampson Transi-Lift® LTL-3000

## News & Events

By Kate Lampson

### ConExpo 2011



Lampson International participated in the ConExpo/ConAg trade show and exhibition. This year's show was held in Las Vegas, NV March 22-26. Held every three years, the exposition showcases the latest equipment, products, services and technologies in the industry. With over 2,000 exhibitors, it is the United States largest construction exposition.

### SC&RA 2011



April 12-16, 2011 is the annual Specialized Carriers and Rigging Association Conference in San Diego, CA. The Specialized Carriers and Rigging Association (SC&RA) is an international trade association of nearly 1,300 member companies from 43 nations. Members are involved in specialized transportation, machinery moving and erecting, industrial maintenance, crane and rigging operations, manufacturing and rental. Each year various companies gather to talk about the latest developments in the industry as well as to compete for the "Rigging Job of the Year" and the "Heavy Hauling Job of the Year". Lampson International will be in attendance and Bill Lampson will be on the Judge's Panel for the "Rigging Job of the Year" contest.

### WindPower 2011



This year's WindPower Conference and Exhibition will be held in Anaheim, CA May 22-25, 2011. For those of you not familiar with WindPower, it's a conference where leaders and manufacturers of the wind industry gather to discuss opportunities for the expansion of the market, how to strengthen the economy with wind technology, and how to establish long-term policy support for wind energy integration in the U.S. Last year's show boasted a record number of more than 20,000 attendees and 1,390 exhibitors, and this year's show is supposed to be even bigger. Since 2007, the WindPower show has more than tripled in size and in attendance. Lampson International will be on site and exhibiting at the show again this year.

### Hydroplane Race Weekend 2010



Lampson International hosted the 27<sup>th</sup> Annual Lampson Company Golf tournament and participated in the 42<sup>nd</sup> annual Hydroplane Races. Each year our company hosts 250 to 300 vendors, customers and guests for a three day event to thank them for their business and loyalty to Lampson. Last year brought about another successful golf tournament and a great day at the races. A special thank you goes out to all of the Lampson employees, spouses and significant others who helped make “Boat Race Weekend 2010” the best it could be. **THANK YOU!!!!**



### Lampson Company Christmas Party 2010



Last year’s company Christmas party was held on Saturday December 11<sup>th</sup> at the Clover Island Inn in Kennewick. We had nearly 200 people in attendance that ate, drank and danced the night away. We even had special guests, “Vicky and the Velvetones” as our evening entertainment. A special thank you goes out to everyone for making this another special company event!

### 32nd Annual Lampson Cable Bridge Run 2010



December 18<sup>th</sup>, 2010 marked the 32<sup>nd</sup> annual Lampson Cable Bridge Run. This is a popular foot race for local residents who wish to maintain a level of fitness during the cold Tri-City winters. The race offers a 5k and 10K course as well as a one mile fun run. Despite the snow and cold weather, thousands of Tri-Citians came out and ran the race. A special thank you goes out to the Lampson volunteers who continue to make this event a success!

## Safety – Reiterating the Importance of Working Safely

By Bruce Stemp



The importance of working safely cannot be emphasized enough. Employee injuries, other incidents and near misses all have adverse affects on our company and our employees. The prevention of accidents is a shared responsibility between the employer and the employee. The employer has to provide the resources and equipment to maintain a safe work environment, while the employees need to provide consistently safe attitudes, actions and decisions.

Promoting safety is what they call a “top of the mind awareness” (TOMA) issue. In advertising circles this means owning the space between your customers ears so that it is uppermost in their thinking every day. This is why companies hang posters and banners and use reader boards to continually promote safe work practices. Another way of promoting it is through the use of frequent and informative safety meetings and, most importantly, continued safe actions by everyone. People tend to do what everyone around them does, so an increase in safe work practices translates directly into a safer and more compliant overall workforce. No one wants to be the odd man out, especially when their actions are negative with respect to the actions of others around them.

Working safely does not mean being less productive or less effective. What it does mean, is working smarter and planning our work better to accommodate safety requirements in advance. For example, if we know we have a fall hazard to contend with during an afternoon task, we in our morning planning, should already set the wheels in motion to mitigate the hazard when we reach that point in our daily work. If we wait until we reach that point and then stop, assess and start mitigation procedures, we will negatively affect our work flow and lessen production. We truly need to be “Working Smarter and Not Harder” to maintain the proper balance between production and safety.

Despite our best efforts in prevention, there still will be incidents that occur due to circumstances that are difficult to control or account for. When these happen, our initial actions can go a long way in minimizing the impact of these to our personnel and to the company. Minor injuries such as scrapes, sprains, strains, abrasions, debris in eye, when managed early, can be prevented from exacerbating into much more serious problems. When left untreated however, small cuts and abrasions can become infected, strains and sprains can develop into worse issues, and debris in your eyes can burrow its way deeper and rust, causing additional problems. Eyes heal quickly and if they heal over a piece of debris, it may require invasive procedures for what should have been a simple removal. If we attend to minor injuries when they occur, many can be dealt with using general first aid and common sense techniques. If we let them “fester” however, they can quickly become serious injuries in addition to expensive and recordable incidents. The moral of the story here is a quick positive action trumps a slow and prolonged reaction almost all of the time. Sometimes we have personnel doing tasks in a manner that we believe is safe, but actually isn't.

This is, more than likely, due to lack of proper direction and training from those of us who know better. We should never make the assumption that everyone knows what they are doing all the time. No one should perform a task that they feel unqualified doing, just to save themselves from feeling embarrassed by telling their supervisor that they are unsure of themselves or lack the proper training or credentials. We also have a responsibility as a company to only assign tasks to people who have displayed that they have adequate training and qualifications. A supervisor has many responsibilities, one of which is that of a teacher or work coach. It is important that you take the time to teach proper work techniques, including safety practices to everyone under your direction. The better you perform this important teaching task, the easier your job as a supervisor will be and your personnel will become safer and smarter workers.

As a company we will continue to face safety related challenges in the future. Some hazards will be the same, while others will be completely new to us. Regardless of which ones they are, with the help of everyone and a commitment to meet these challenges head on, we can work effectively, productively, and safely.

## Monthly Maneuvers – 6<sup>th</sup> Avenue Bridge Move

*By Peter Lampson*

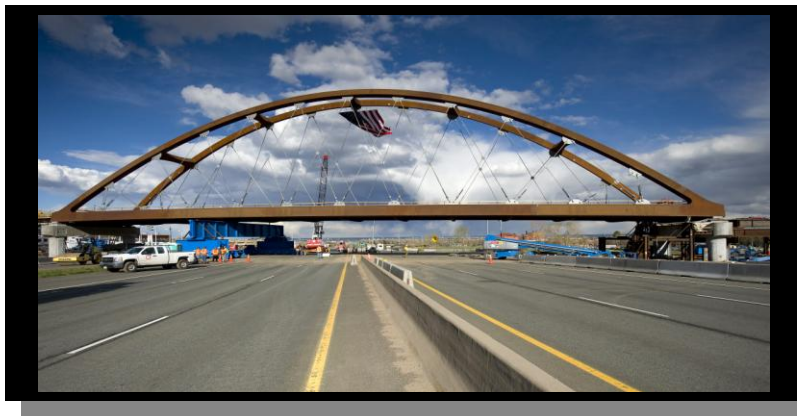
April of 2010 presented Lampson International with yet another opportunity. Customer Edward Kraemer & Sons, Inc. approached our team with an interesting project in Denver, Colorado. The contract was for the movement of a high-strength steel bridge that would span 6<sup>th</sup> avenue, allowing the new FasTracks Light Rail system to transport commuters from down town Denver to the Denver International Airport.

The project was known as the “West Corridor Light Rail Project” and Kramer’s task was to construct a bridge for the RTD FasTracks Light Rail system. The bridge, which is 286 feet wide by 65 feet tall and weighs 1.2 million pounds, was constructed on the south side of 6<sup>th</sup> Avenue on some false work that was about 15 feet above the ground. Once completed, the bridge was slid, using a jack and rail system, 300 feet to the north across an on ramp, a 6-lane road (6<sup>th</sup> Avenue) and a frontage road and set in its final position. The move was completed over a weekend to avoid delaying traffic into and out of down town Denver during the work week. Kraemer rented Lampson’s equipment to facilitate the move.

Lampson International used two 6-line Scheuerle platform trailers and two prime movers to jack up the north end of the bridge and support it, while the south end rested on rollers within rails on the false work. With an 80 foot beam spanning the two trailers, Lampson held the north end of the bridge off the false work, while keeping the bridge level using the jacking system in the trailers. The Lampson Prime Movers were not used to pull the bridge; only to reduce any friction between the trailers and the road as Kraemer pushed on the opposite end with its jacking system. After the north end of the bridge reached its foundation, the trailer’s jacks were retracted in unison to allow the bridge to rest on its level foundation. Following this, Kraemer used hydraulic jacks to lift the south end, remove the rails, and set it on its level foundation.

Work started on Friday morning in preparation for an on-ramp closure at noon, and the main highway closure at 5 pm Friday night. Kraemer and Lampson had the bridge leveled and set in its final resting place by about 6 pm on Saturday night with no safety incidents. The project was completed ahead of schedule and 6<sup>th</sup> Avenue was reopened well in advance of the Monday morning deadline.

Lampson Personnel involved in this project include: Superintendants - Tim Goforth, Gunner Dixon and Tim Debord. Trailer Operators - Nathan Bodey, Chase Larson, Keith Johnson, Dave Kuhn and Jake Johnson. Truck Drivers - Randy Jackson, Will Hendricks, HR Moore and Marvin Doss. Engineers - Randy Stemp, Michael Zerba and Jim Maiocco. Project Sponsor Bucky Gros and Project Coordinator, Peter Lampson. A special thank you goes out to all Lampson personnel involved in this project for a job well done!



## Announcements

**Birthday's: Happy Birthday to the following Lampson employees!!!**

### January:

Nathan Brush, Annette Flores, Ken George, Tuan Tripp, Julio Andrade, Milo Bengston, Shannon Dahms, Andrew Denny, Raymond Diaz, Dennis Haughton, Dan Hokanson, Jared Johnson, Christopher Jurgens, Todd Longie, Bryan Miner, Jim Mirus, Shane O'Hair, Kevin Overstreet, Enrique Preciado, Jonny Scroggins, Stephan Shelestovskiy, Mike Stump, Dalis Weideman, Rick Young, Doug Becker, Brett Weavell, Henry Kucharski, Debbie Godwin, Cherie Simone, Keith Chapman, Joh Kulk, Bradley Ginn, Joshua Huber

### February

Sally Kanehe, Jim Maiocco, Ryan Mathews, Aaron Stephens, Joe Amato, John Crawford, Dave Faul, Kyle Fittro, Tyler Gales, Bradley Hatfield, Dennis Kimbrell, Clay Kunde, Craig McCalla, Charles Margherio, Keith Marsh, Shane Miller, Gennadiy Melnik, Bobbie Williams, Dan Poston, Paul Berry, Susan Cumins, Greg Miller, Joy Bishoff, Craig Nass, Jason Maybury, Adam French, Rory Hutchings

### March

Cole Apgar, Sergey Babiy, Lance Badeaux, Patsy Bowers, William Braffhart, Derek Cannon, Barbara Garcia, Larry Knight, Paul Lavrentiev, Kevin Minton, Rick O'Hair, Bryan Pepin-Donat, Mike Rachels, Rusty Rutherford, Blake Stemp, Jackie DeBord, Tim DeBord, Nick Greer, Tom Hindman, Colby Kadinger, Gary Marcotte, Sean Markussen, Jack Martin, Wayne McGee, Jess McMillan, Danh Muong, Patrick Osmundson, Dave Shafford, Chad Soland, Eric Verdun,

Denis Babineau, Dale Chevrier, Dale Godfrey, Mathew Woolerton, Michael Finnigan, Glenys Chester, Dave Stafford, Zeon Woolley, Nicloe Gallen

### April:

Jolene Brown, Bucky Gros, Anna Marie Lampson, Stan Lupinski, Gary Schweiger, Mike Stevenson, Cory Bennett, Nathan Bodey, Daniel Campbell, D'Arcy Couture, Jeff Davis, Nathan Giberson, Travis Haun, Charles Hawkins, Tom Hoover, Jared Johnson, Keith Johnson, Stan Meise, Alfred Ramirez, Robert Ruggeberg, George Stork, Bill Suhr, Dakota Tripp, Greg White, Beverly Pittman, Guy Latham, Terrence Watson, Sophie Lambouras, Jeff Groom, Christopher Hansen, Christopher Newton

### May:

Todd Burnette, Buddy Davidson, Terry Shipman, Bruce Ausmus, Jim Badger, Robert Barnett, Don Brown, Lev Cooper, Gunner Dixon, Josh Dyer, Mike Evanson, Jason Farmer, Ryan Harris, Laramie Holden, David Kuhn, Leah LaRowe, Nolan Larson, Jim Lewis, Patrick Meehan, Jeff O'Hair, Tanner O'Hair, Dan Phelps, Ian Rolfe, Mike Stevens, James Tilstra, Kelly Zielinski, Robyn Lunn, Arthur Draper, David Stacey, Mark Schmidt, Karl Newman, Lee Bransdon, Jean-Marc Biram, Patricia Hayward, Alan Bedford, Anton Krkan

### June:

Perry Allen, Bo Elliott, Mike Leisenring, Kyle Tripp, Scott Barlow, Lev Cooper, Brandon Dickinson, German Farias, David Firestone, Bill Gwinn, Steve Harvill, Randy Jackson, Chase Larson, Marquis McCormick, Marvin Meise, HR Moore, Bill Reser, Jerry Schulder, John Swanson, Gary Talcott, Tom Hatfield, Joe Kelly, Vera Wilkinson, Patrick Burkhill, Luke Parkin, Norman Bridge, Alan Pattison, David Batters, Bill Quintal,

Tony Gairns, Jim Crawford, Dale Crawford,  
Dustin Blakemore, Daniel Crawford, Shannon  
Glingan

### July:

Joe Hinds, Byron Lampson, Peter Lampson,  
Don Marcotte, June Markel, Randy Stemp,  
Dan Whitlow, Ron Winklesky, Craig Wood,  
Anthony Allen, Jeff Bailey, Gary Bateman,  
Quinten Burnett, Kevin Cravens, Larry Dewitt,  
Hunter Evanson, Bill Forsythe, Jacob Johnson,  
Patrick Knight, Jorge Limon, Todd Longie,  
Jon Mirus, David Patterson, Cecil Phillips,  
Alyson Rowe, Mark Sanders, Derek Searls,  
Joshua Stallbaum, Tate Stark, Catlin Stemp,  
Jordan Stemp, Trek Stemp, Steve Sullivan,  
Alex Tate, Kit Tripp, David Patterson,  
Jeff Woolley, Kevin Keiler, Phil Lunn,  
Andres Hancock, Peter Kirk, Scott Ferguson,  
Phillip Parish, Joedy Woolley

### August:

Troy Bowman, Travis Cameron, Jose Chavez,  
Boyd Dale, Justin Gier, Steve Helton,  
Mike Heryford, Jenny Lampson, Aaron Mapston,  
Russell Wallace, Dennis Young, Mike Zerba,  
David Baker, Dan Brewer Jr., Bradley Coxen,  
Jason Davidson, Marvin Doss, Clint Dunagan,  
Tim Goforth, Will Hendricks, Tom Hindman,  
Dustin Hornbeck, Jerrold Hurt, Doyle Jordan,  
Steve Lampson, Matt Meise, Justin Mirus,  
David Oglesbee, Tom Raeder, Robert Reed,  
Woody Savage, Pavel Shelest, Eduard Stupak,  
Anthony Trovillo, Michael Ulrick, Clay Whipple,  
Jeff Yaekel, Dennis Young, David Patterson,  
Tyron Ryland, Geoffrey Fisher,  
Eric Butterworth, Warren Mitchell,  
Shirley Chevrier, Bruce Stewart, Celest Park,  
Angelo D'Amico, Craig Hodgson, Terry Osmond

### September:

Dean Ahlsten, Tom Cave, Frankie Connell,  
Robert Cornwell, Herb Coulter, Dallas Dafler,

Shawn Dixon, Shauna George, Bob Stork, Austin  
Carver, William Hall, Josh Hoover,  
Ayrald Hubert, Troy Johnson, Travis Jordan,  
Jim La Rowe, Fred Lewis, Esteban Lopez,  
Justin Lurkins, Lance Malek, John Martinez,  
Sean McFadden, Terence Myers, Chris Silvers,  
Chase Stemp, Tom Strycula, Lukas Talcott,  
Ryan Eggan, Nathan Boyd, Paul Edwards,  
John O'Donnell, Ranka Knezevic,  
George Griffiths, Robert Burns,  
Bradley Eckman, Barry Gee, Tully Clifford,  
Flenn Wilmott, Peter Abdo, Paul Philip,  
Daniel Wall, Robert Hansen, Vicki Wilson,  
Timothy Watkins

### October:

Ryan Cooper, Wes Goenen, Bill Haywood,  
Pat Mansfield, Tom Sanders, Randy Speer,  
Bruce Stemp, Cory Stemp, Alan Hayden,  
David Heiman, Tanner Hickman, Randy Morrison,  
Tony Orozco, Joel Raplee, Taylor Vorheis,  
Earnest Yanoff, Brian Holm

### November:

Jeff Abersfeller, Deanna Brooks, Bob Burke,  
Kathleen Hurt, Kate Lampson, John Rieker,  
Lana Laughlin, Hector Cardenas, Robert Carson,  
Ty Cheromiah, Don Christian, Travis Coulter,  
Ryan Foeppel, Butch Forbis, Brian Foster,  
Jerry Fuller, Roger Hoover, Viktor Ryadinskiy,  
Nate Sather, Mark Seikel, James Wandling,  
Gene Russell, Gary Appel, Charles Reitz,  
Lou Kenworthy

### December:

Rene Hernandez, Mary Lampson, Bill Lampson,  
Lance Wagner, Lisa Welter, David Barnes,  
Clyde Goeke, Bud Huntley, Eric Kuh,  
George Perez, Michael Rabbett, Steve Robbins,  
Virgil Roettger, Josh Stading, Glen Talcott,  
Lee Fischer, Nicholas Haywood

**Weddings:** Congratulations to Aaron and Malia Mapston who were married on August 21<sup>st</sup>, 2010 in Coeur D'Alene, ID. Congratulations you two!

**Births:** A special congratulation goes out to Mike and Stephanie Zerba who welcomed their daughter Veronica Rae Zerba on February 8<sup>th</sup>, 2011. Veronica weighed 8lbs, 2.9 oz and was 20 inches long. Congratulations to both of you on the arrival of your new family member!

**Milestones:** We would like to congratulate Harry Stewart for 20 years of loyal service to Lampson Australia. Harry, we thank you for all of your hard work and dedication and we appreciate all that you do. CONGRATULATIONS!

**Retirement:** We would like to say a special thank you to June Markel and Mike Stevenson for all of their hard work and dedication to Lampson. June has been with our company for 13 years and Mike has been with us for 35 years. Although April 30<sup>th</sup> will mark their last day with us, we will miss both of them very much and wish each of them all the best!

**Remembrances:** 2010 brought about many changes for all of us. Some of them happy and some of them sad. Two sad occasions were the loss of our dear friends and colleagues, Diehl Rettig and Gary Cooper. Although one was unexpected and the other was a loss to a courageous battle with cancer, both changed the landscape of our company and our lives forever.

Both men were a tremendous asset to our organization as well close friends and family to many. We, the Lampson Corporate Family, deeply miss both of them and will carry them in our hearts always.



### Quote of the Month:

**Confidence comes not from always being right, but from not fearing to be wrong...**

**Peter T. McIntyre**

